






STEVE WILEN
Vice-President | Business Development

605.242.2500 | mbwce.com |   

Industry Experience

Entrepreneurial and driven executive with over 40 years of experience in the founding, acquiring and sale of numerous companies in a wide range of verticals. Facilitator and builder of world-class teams in both start-up and growth stages. Proven fundraising and networking skills, building partnerships with hundreds of clients and delivering multimillion-dollar bottom line growth.



MBW CONSTRUCTION | ENGINEERING COO - 2019 - CURRENT

A Design/Build Contractor working on a regional and national level. Responsible for company operations marketing and business development.

AMAZINGMAIL.COM CHAIRMAN AND CEO - 11 YEARS

A digital marketing web-to-print direct mail company. Responsible for all aspects of company - P&L - shareholder relations - built a world-class team - one of INC 5000 fastest growing Companies 3 years in a row.

JETSUN AVIATION CENTRE CEO/FOUNDER - 15 YEARS

A Fixed Base Operation (FBO)- aviation company - providing hangars, fuel, maintenance, charter, instruction and aircraft sales service - to the general and private aviation community. Responsible for all aspects of company - customer relations - sales - financials - and strategic growth.

MIDWEST HOLDINGS CEO/FOUNDER - 5 YEARS

A commercial real estate development company. Developed and built small to medium sized office and warehouse spaces. Built and owned C-Stores and Gas Stations.

HEARTLAND QUALITY FOODS PRESIDENT/FOUNDER - 5 YEARS




A pet food manufacturing company producing canned cat and dog food. Founded and built a 170,000 square foot state-of-the-art high speed canning operation. Responsible for fundraising - shareholder relations - business development - logistics and strategic growth. Sold our company to the IAMS Corporation.

NESTLE USA/CARNATION DIRECTOR OF PLANNING/PURCHASING - 5 YEARS

Nestlé S.A. is a Swiss multinational food and drink processing conglomerate corporation headquartered in Vevey, Vaud, Switzerland. It is the largest food company in the world. Directed the purchasing of over 1 billion in ingredients and packaging.



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TYSON/IBP


SALES DIRECTOR - 5 YEARS

Tyson Foods, Inc. is an American multi-national corporation based in Springdale, Arkansas that operates in the food industry. Started in sales before Tyson acquired IBP. Worked specifically in rendered product sales to start then moved into variety meat sales for the beef division. Was chosen to be part of the team that started the pork division - selling rendered products and fats and oils - Noel White was part of that team.

EDUCATION

MORNINGSIDE COLLEGE - BS IN MARKETING AND MANAGEMENT 1980.

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 480.319.3648

 SWilen@mbwce.com

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